

KANSAS RACING AND GAMING COMMISSION

MINUTES – SEPTEMBER 10, 2021

CALL TO ORDER (A.)

Chairman David Moses called the September 10, 2021 meeting to order at 9:33 a.m. The meeting was held via teleconference. Notice of this teleconference was given to the public via the KRGC website. Commissioners Brandon Jones, Kelly Kultala, Dave Myres and Larry Turnquist were also present. Others present included Executive Director Don Brownlee, General Counsel Judith Taylor, Director of Administration, Audit, and Finance Brandi White, Director of Security Roger Bailey, and other staff.

MOTION, EXECUTIVE SESSION; PERSONNEL MATTERS; ATTORNEY- CLIENT PRIVILEGE AND BACKGROUND REPORTS (B.)

Commissioner Jones (Turnquist) moved that the Commission go into executive session for the purpose of discussing attorney-client privileged communications, personnel matters, and reviewing the list of confidential backgrounds for licensing. In addition to the commissioners, those included were the executive director and general counsel for the attorney-client privilege and personnel portions, and the executive director, general counsel, and director of security for reviewing the list of confidential backgrounds for licensing. The total time for the executive session was anticipated to be twenty-five minutes until 10:00 a.m. No action is to be taken in executive session, and the subjects discussed are to be limited as previously described. A full record of this motion is to be maintained as part of the permanent record of the Kansas Racing and Gaming Commission. At the conclusion of the executive session, the meeting is to be continued in open session. The motion carried 5-0 and the meeting was adjourned to executive session at 9:35 a.m.

RECONVENE (C.)

The commission meeting returned to open session at 10:00 a.m. with Chairman Moses, Commissioner Jones, Commissioner Myres, Commissioner Turnquist and Commissioner Kultala present.

MOTION, APPROVE AGENDA (D.)

Commissioner Turnquist (Myres) moved to approve the agenda. Motion carried 5-0.

MOTION, APPROVE August 13, 2021 MEETING MINUTES (E.)

Commissioner Kultala (Jones) moved to approve the minutes of the August 13, 2021 meeting. Motion carried 5-0.

MOTION, APPROVE
CONSENT AGENDA
(F.)

Commissioner Myres (Kultala) moved to approve the consent agenda (three items). Motion carried 5-0.

LOTTERY GAMING
FACILITY
REPORTS/ITEMS; BOOT
HILL CASINO & RESORT
(G.1.a.)

Diane Giardine, General Manager, reported:

- August 2021 revenue numbers compared to August 2020:
 - Total gaming revenue up 27.20%
 - Total slot revenue up 27.32%
 - Table games revenue up 26.12%
- Events and Promotions:
 - Weekly Kiosk Games
 - Weekly Food and Beverage Specials
 - Gift Promotions
 - Pigskin Spin Hot Seats
 - VIP Promotions
 - Headline Promotion in August was Drop and Win
 - Polaris Ranger Give-Away, August 7
 - Longhorn Cattle Drive, August 7
 - Dodge City Days, August 3 – 8
 - Pigskin Spin Hot Seat, beginning of September
 - Labor Day Buffet, September 5 – 6
 - VIP Labor Day Free Play Frenzy Kiosk, September 5 – 6
 - Come Sail Away VIP Event, September 10 – 11
 - Carden International Circus, September 18
 - Circus, September 18
 - Plant Appreciation Month, through September
 - Jeff Dunham, October 22
 - KSHSAA State Volleyball Tournament, October 29
- Boot Hill Casino's COVID-19 precautions and the impact on staff and patrons

LOTTERY GAMING
FACILITY
REPORTS/ITEMS; KANSAS
STAR
(G.2.a.)

Jeff Babinski, Vice President and General Manager, reported:

- Admissions up 1.5% compared to August 2020
- August 2021 revenue numbers compared to August 2020:
 - Total gross gaming revenue down 2.6%
 - Slot coin-in down 4.2%
 - Slot hold down 0.17 pts
 - Table games drop up 28.8%

- Table games hold down 0.6 pts
- Upcoming Events and Promotions:
 - High Plains Journal Trade Show, August 16-19
 - Wichita Flea Market, August 21-22
 - Dirt Devil Give-Away, August 26
 - Clint Black, August 27
 - Rock of the 70's, September 4
 - Kansas Emergency Management Assoc., September 15-16
 - Wichita Flea Market, September 18-19
 - Family Gift Set, September 18
 - Air Supply, September 25
 - Kansas Health Care Association, September 29 -October 1
 - Solid Waste Association of North America (SWANA), October 6-7
 - Wichita Flea Market, October 16-17
 - Alzheimer's Association 2021 Conference, October 29
- Kansas Star Casino's COVID-19 precautions and the impact on staff and patrons

LOTTERY GAMING
 FACILITY
 REPORTS/ITEMS;
 HOLLYWOOD CASINO AT
 KANSAS SPEEDWAY
 (G.3.a.)

Rick Skinner, Vice President & General Manager, reported:

- Admissions were up 31.79% compared to August 2020
- August 2021 revenue numbers compared to August 2020:
 - Total gross gaming revenue up 24%
 - Slot revenue up 20.8%
 - Table games revenue up 73.3%
 - Poker room remains closed, but they are actively recruiting for poker room positions and have rehired their poker room manager.
- Upcoming Events and Promotions:
 - \$250,000 Pull Tab Event, early September
 - VIP mychoice mysummer, August 27
 - \$200,000 Pigskin Playoff, starting September 7
 - Panini Press Your Luck Giveaway, September 11
 - World Series of Barbecue, September 17
 - George Birge Outdoor Patio Concert, September 18
 - \$20K mychoice App Drawing, September 18
 - Closet Clean Out, September 24
 - \$30,000 Winner's Party, September 25
- Hollywood Casino's COVID-19 precautions and the impact on staff and patrons

LOTTERY GAMING
FACILITY
REPORTS/ITEMS; KANSAS
CROSSING CASINO
(G.4.a.)

Jeff McKain, General Manager, reported:

- Admissions up 15.2% compared to August 2020
- August 2021 revenue numbers compared to August 2020:
 - Net slot revenue up 34%
 - Coin in up 17.1%
 - Table games drop up 56.6%
 - Net gaming revenue up 33.4%
- Events and Promotions:
 - August
 - Casino Hot Seats, Mondays
 - Point Multiplier Kiosk games, Tuesdays
 - Camp 49 Hot Seats and lunch specials, Wednesdays
 - Casino Hot Seats, Thursdays
 - Kiosk Games, Fridays
 - Slot Tournament, August 14
 - Bank Buster Progressive Drawing, August 27
 - Live show in the Corral – Jason Boland, August 28
 - Casino Gift Day, Saturdays
 - Hot Seats, Sundays
 - September
 - Casino Hot Seats, Mondays
 - Retail Promotion, September 6, with Free Hot Dogs, Party Cups and T-shirts.
 - Point Multiplier Kiosk Game, Tuesdays
 - Camp 49 Hot Seats and lunch specials, Wednesdays
 - Smash and Grab Promotion, Fridays
 - Bank Buster Progressive Drawing, September 24th with the possible 30K top award
 - Lorrie Morgan Concert, September 4
 - Steven Adler Concert, September 25
 - Casino Gift Day, Saturdays
 - Kiosk games, Sunday 5, 12 & 19
 - Bonus Gift Day, September 26
- Kansas Crossing Casino's COVID-19 precautions and the impact on staff and patrons

COMMISSION ITEMS –
OLD BUSINESS
(H.1)

There was no old business.

COMMISSION ITEMS –
NEW BUSINESS
(I.)

Brandi White, Director of Administration, Finance and Budget presented the fiscal year 2022 and 2023 annual budgets on behalf of KRGK and the Kansas State Gaming Agency.

MOTION – APPROVE
FISCAL YEARS 2022 AND
2023 BUDGETS (I.)

Commissioner Kultala (Jones) moved to approve the proposed fiscal year 2022 and 2023 budgets for the Kansas Racing and Gaming Commission and the Kansas State Gaming Agency. Motion passed 5-0.

PUBLIC COMMENTS
(J.)

There were no public comments.

STAFF REPORTS
(K.1 and K.2)

Judith Taylor, General Counsel, reported on the Voluntary Exclusion Program statistics for the month of August 2021.

Executive Director Brownlee had no new information to report beyond what was previously reported by facility managers and staff. He confirmed the next meeting would be held on October 15, 2021.

MOTIONS ON LICENSE
APPLICATIONS
(L.1)

Commissioner Jones (Myres) moved to *deny two* license applications and *approve the remaining 176* license applications from the September 10, 2021 list of background reports referred to the commission for action. The motion carried 5-0.

MOTION, EXECUTIVE
SESSION; ATTORNEY-
CLIENT PRIVILEGE;
CONFIDENTIAL FACILITY
MANAGER FINANCIAL
INFORMATION
(L.2.)

Commissioner Turnquist (Kultala) moved that the Commission go into executive session for the purpose of discussing attorney-client privilege and confidential facility manager financial information. In addition to the commissioners, those included were the executive director and general counsel. The total time for the executive session was anticipated to be forty minutes until 11:30 a.m. No action is to be taken in executive session, and the subjects discussed are to be limited as previously described. A full record of this motion is to be maintained as part of the permanent record of the Kansas Racing and Gaming Commission. At the conclusion of the executive session, the meeting is to be continued in open session. The motion carried 5-0 and the meeting was adjourned to executive session at 10:50 a.m.

RECONVENE

The commission meeting returned to open session at 11:35 a.m. with

(L.2.)

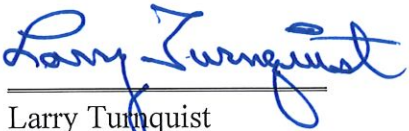
Chairman Moses, Commissioner Jones, Commissioner Myres,
Commissioner Turnquist and Commissioner Kultala present.

There was no other business.

ADJOURNMENT
(M.)

Commissioner Myres (Turnquist) moved to adjourn the meeting. Motion
passed 5-0. The meeting was adjourned at 11:37 a.m.

SUBMITTED BY:



Larry Turnquist
Secretary

APPROVED BY:



David Moses
Chairman